



## Get access to unbelievable entertainment with “Zing”

–From Dish TV, a new brand with the ultimate regional content for Marathi audiences–

**3<sup>rd</sup> July’2014, Nashik:** Dish TV, Asia’s largest direct-to-home service provider, has always been at the forefront of development with its path-breaking initiatives. In 2003, when Dish TV, the pioneer in DTH industry, launched India’s first DTH service, not many people knew about this technology and how it would change their lives. Now, a decade later, with phase III and IV of digitization in the process, Dish TV today announced the launch of “Zing”, an exciting **New Brand** which has been specially conceptualized and customized keeping in mind **new regional viewers** that are moving over to the digital platform.

**Zing, a first-of-its-kind idea, is part of Dish TV’s strategy** to constantly search for newer ways of reaching out to specific viewers and engaging with them through relatable content. With **Zing**, a customer will now be able to choose from a number of exciting packs which will include all available Marathi channels and services.

This special initiative highlights Dish TV’s commitment to provide high quality and exceptional services to its customers and will enable it to be the first choice of every DTH subscriber in Maharashtra. **Zing** subscribers are therefore in for an altogether new viewing experience with best and most relevant regional content available at best prices. Also, the essence of the brand is that it celebrates the uniqueness of Maharashtra- its culture, heritage and entertainment. It is the first ever brand that is made in Marathi for Marathi by Marathi.

Besides the content all Above-the-Line (ATL) and Below-the-Line (BTL) advertising, packaging and other marketing activities will be available in Marathi.

**Speaking on the occasion, Mr. R.C. Venkateish, Chief Executive Officer, Dish TV India said,** “The cable digitization process has fueled the growth for all DTH operators in the country with more households shifting to a digital base. Dish TV has always been at the forefront of offering unique services and innovative products to its viewers. As industry leaders and pioneers of the DTH sector we are yet again thrilled to be the first to introduce an entirely new brand **Zing** for the benefit of our esteemed customers in Maharashtra.”

**Mr. Salil Kapoor, Chief Operating Officer, Dish TV India added,** “TV content consumption preferences are different across various states of India. **Zing** is a unique initiative where a complete new brand is being launched to address this need for regional content. Now not only will packages cater to specific audiences across states, but even communication will be in the customer’s language of choice.”

### ZING Highlights

- **Relevant Content (Maximum regional channels):** In Phase III and IV of digitization, consumer demographics have indicated preferences towards regional content. **Zing** will address this need and provide maximum available regional content (**16 Marathi Channels and Services**) to viewers through exciting packs as compared to other DTH brands.
- **Enhanced value:** With customers getting access to more regional content at price points similar to those of cable services, Zing, with an offer of providing the finest digital picture quality and stereophonic sound at a great value price will make it the first choice of every analog customer looking at going digital.
- **Flexibility:** At times small town customer is hesitant to call call-Centre or reach out to company. A lot of Zing customer support issues will get addressed at local level through empowerment of trade partners.

**About Dish TV India-** Dish TV is Asia Pacific's largest direct-to-home (DTH) company and part of one of India's biggest media conglomerate – the Zee Group. Dish TV has on its platform more than 400+ channels & services including 22 audio channels with 25 HD channels and 17 HD services with more than 16 million+ gross subscribers. Dish TV uses the NSS-6 satellite platform which is unique in the Indian subcontinent owing to its automated power control and contoured beam which makes it suitable for use in ITU K and N rain zones ideally suited for India's tropical climate. The company also acquired transponders on the Asiasat 5 platform which increased its bandwidth capacity by 216 MHz to reach a total of 648 MHz, the largest held by any DTH player in the country. The Company has a vast distribution network of over 1450 distributors & over 136,000 dealers that span across 8,358 towns in the country. Dish TV customers are serviced by four 24\* 7 call centres catering to 11 different languages to take care of subscriber requirement at any point of time. For more information on the company, please visit [www.dishtv.in](http://www.dishtv.in)

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