DISH TV INDIA LIMITED

Regd. Office : Essel House, B-10, Lawrence Road Industrial Area, Delhi - 110035
Corporate Office : FC - 19, Sector 16A, Film City, Noida, U.P. - 201301
Unaudited standalone financial results for the quarter and six months period ended 30 September 2014

(Rs. In Lacs)

Part I

Particulars	Quarter-ended			Six months period-ended		Year ended
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	30.09.2014	30.06.2014	30.09.2013 (Restated, refer note 3)	30.09.2014	30.09.2013 (Restated, refer note 3)	31.03.2014
Income from operations						
1. a) Net sales/ income from operations (Refer notes 3 and 5)	67,055	63,893	59,798	130,948	124,347	249,905
b) Other operating income	180	176	290	356	479	993
Total income from operations (net)	**67,235**	**64,069**	**60,088**	**131,304**	**124,826**	**250,898**
2. Expenses						
a) Purchase of stock-in-trade	86	234	136	320	446	635
b) Changes in inventories of stock-in-trade	1	(26)	(3)	(25)	(19)	113
c) Employee benefits expense	2,516	2,559	2,234	5,075	4,653	8,907
d) Depreciation and amortization expense	15,192	14,525	15,044	29,717	29,482	59,731
e) Programming/ content and other costs	19,287	20,139	18,645	39,426	37,800	77,844
f) License fees (Refer notes 3 and 5)	6,987	6,644	6,278	13,631	12,982	26,138
g) Other operating costs	7,714	6,924	6,894	14,638	13,186	28,848
h) Selling and distribution expenses						
i) Commission	6,074	5,412	4,296	11,486	8,265	18,367
ii) Other selling and distribution expenses	5,380	3,786	3,076	9,166	8,108	14,842
i) Other expenses	2,955	2,691	2,996	5,646	5,487	12,591
Total expenses	**66,192**	**62,888**	**59,596**	**129,080**	**120,390**	**248,016**
3. Profit / (loss) from operations before other income, finance costs, exceptional items, prior period items and tax (1-2)	**1,043**	**1,181**	**492**	**2,224**	**4,436**	**2,882**
4. Other income	1,701	1,162	2,105	2,863	4,878	6,602
5. Profit / (loss) from ordinary activities before finance costs, exceptional items, prior period items and tax (3+4)	**2,744**	**2,343**	**2,597**	**5,087**	**9,314**	**9,484**
6. Finance costs	4,251	3,948	3,450	8,199	6,994	13,268
7. Profit / (loss) from ordinary activities after finance costs but before, exceptional items, prior period items and tax (5-6)	**(1,507)**	**(1,605)**	**(853)**	**(3,112)**	**2,320**	**(3,784)**
8. Exceptional items	-	-	-	-	-	-
9. Profit / (loss) from ordinary activities before prior period items and tax (7+8)	**(1,507)**	(1,605)	(853)	(3,112)	2,320	(3,784)
10. Prior period items (refer note 5)	-	-	-	-	-	11,637
11. Profit / (loss) from ordinary activities before tax (9-10)	**(1,507)**	**(1,605)**	**(853)**	**(3,112)**	**2,320**	**(15,421)**
12. Tax expense/ (write back)	-	-	-	-	-	-
13. Net profit / (loss) from ordinary activities after tax (11-12)	**(1,507)**	**(1,605)**	**(853)**	**(3,112)**	**2,320**	**(15,421)**
14. Extraordinary item	-	-	-	-	-	-
15. Net profit / (loss) for the period (13-14)	**(1,507)**	**(1,605)**	**(853)**	**(3,112)**	**2,320**	**(15,421)**
16. Paid-up equity share capital (Face value Re. 1) (#)	10,650	10,650	10,649	10,650	10,649	10,650
17. Reserves (excluding revaluation reserves, if any)						(41,541)
18. Basic earning/ (loss) per share (not annualised) (In Rs.)	(0.14)	(0.15)	(0.08)	(0.29)	0.22	(1.45)
19. Diluted earning/ (loss) per share (not annualised) (In Rs.)	(0.14)	(0.15)	(0.08)	(0.29)	0.22	(1.45)
Part II						
A) Particulars of shareholding						
1) Public shareholding						
Number of equity shares of Re.1 each	378,129,885	378,076,705	378,051,405	378,129,885	378,051,405	378,076,705
Percentage of shareholding						
- Calculated on total number of issued shares	35.50	35.50	35.50	35.50	35.50	35.50
- Calculated on the paid-up capital	35.50	35.50	35.50	35.50	35.50	35.50
2) Promoters and promoter group shareholding (calculated on total number of issued shares)						
a) Pledged / encumbered						
i) Number of shares	329,272,812	462,643,575	454,682,886	329,272,812	454,682,886	461,599,575
ii) Percentage of shares (% of the total shareholding of promoters and promoter group)	47.94	67.35	66.20	47.94	66.20	67.20
iii) Percentage of shares (% of the total share capital of the company)	30.92	43.44	42.70	30.92	42.70	43.34
b) Non-encumbered						
i) Number of shares	357,605,248	224,234,485	232,195,174	357,605,248	232,195,174	225,278,485
ii) Percentage of shares (% of the total shareholding of promoters and promoter group)	52.06	32.65	33.80	52.06	33.80	32.80
iii) Percentage of shares (% of the total share capital of the company)	33.58	21.05	21.80	33.58	21.80	21.15

See accompanying notes to the financial results.

Particulars	Quarter ended
	30.09.2014
B) Investor complaints	
Pending at the beginning of the quarter	-
Received during the quarter	3
Disposed off during the quarter	3
Remaining unresolved at the end of the quarter	-

Comprises 1,064,955,750 (1,064,902,570 as on 30 June 2014, 1,064,902,570 as on 31 March 2014, 1,064,877,270 shares as on 30 September 2013) fully paid up equity shares of Re. 1 each ; 22,193 (22,193 as on 30 June 2014, 22,193 as on 31 March 2014, 22,193 shares as on 30 September 2013) partly paid up equity shares of Re. 0.75 each; and 30,002 (30,002 as on 30 June 2014, 30,002 as on 31 March 2014, 30,002 shares as on 30 September 2013) partly paid up equity shares of Re. 0.50 each.

Statement of Assets and Liabilities as at 30 September 2014 **(Rs. In lacs)**

Particulars	Standalone	
	As at	
	30.09.2014	31.03.2014
	Unaudited	Audited
A. Equity and liabilities		
1. Shareholders' funds		
(a) Share capital	10,650	10,650
(b) Reserves and surplus	(45,366)	(41,541)
Sub-total - shareholders' funds	**(34,716)**	**(30,891)**
2. Non-current liabilities		
(a) Long-term borrowings	65,085	77,911
(b) Other long term liabilities	5,922	9,182
(c) Long-term provisions	1,617	1,419
Sub-total - non-current liabilities	**72,624**	**88,512**
3. Current liabilities		
(a) Short-term borrowings	7,989	6,579
(b) Trade payables	20,407	13,438
(c) Other current liabilities	144,960	116,055
(d) Short-term provisions	88,026	83,609
Sub-total - current liabilities	**261,382**	**219,681**
Total equity and liabilities	**299,290**	**277,302**
B. Assets		
1. Non-current assets		
(a) Fixed assets	188,447	176,399
(b) Non-current investments	26,804	26,804
(c) Long-term loans and advances	13,429	11,011
(d) Other non-current assets	1,576	733
Sub-total - non-current assets	**230,256**	**214,947**
2. Current assets		
(a) Current investments	5,000	5,000
(b) Inventories	772	748
(c) Trade receivables	4,711	4,149
(d) Cash and cash equivalents	35,813	33,989
(e) Short-term loans and advances	22,173	18,414
(f) Other current assets	565	55
Sub-total - current assets	**69,034**	**62,355**
Total assets	**299,290**	**277,302**

Notes to financial results for the quarter ended 30 September 2014

1. The above financial results for the quarter and six months period ended 30 September 2014 have been reviewed by the Audit Committee and were approved by the Board of Directors in their meeting held on 29 October 2014.

2. The Statutory Auditors of the Company have carried out a Limited Review of the above financial results for the quarter and six months period ended 30 September 2014. The report of statutory auditors is being filed with BSE Ltd. and National Stock exchanges and is also available on the Company's website (www.dishtv.in).

3. Hitherto, upto the year ended 31 March 2013, the Company recognized a portion of the activation fees over the estimated period of subscription/ the life of the CPE. During the year ended 31 March 2014, the Company reassessed its position of recognition of above activation fees, together with the level of service already rendered on activation, the corresponding cost incurred and consideration charged for the subsequent continuing services etc. Considering that the Company incurs significant upfront cost upto the stage of activation of CPE and charges separate consideration for subsequent continuing services, the Company, during the year ended 31 March 2014, in order to make better and appropriate presentation, amended its policy of revenue recognition of activation fee on an upfront basis.

The above change had resulted into additional activation / subscription revenue of Rs. 9,936 lacs for the year ended 31 March 2014 (including Rs 5,962 lacs in relation to the period upto 31 March 2013) with a corresponding increase in license fees of Rs. 994 lacs (including Rs. 596 lacs in relation to the period upto 31 March 2013). As a consequence, the loss after tax for the year ended 31 March 2014 was lower by Rs 8,942 lacs.

In terms of clause 41 of the listing agreement, the figures for the quarter and six months period ended 30 September 2013 have been restated to include the impact of the above change. As a result the loss after tax of Rs.1,600 lacs for the quarter ended 30 September 2013 has been restated to Rs. 853 lacs and loss after tax of Rs. 4,637 lac for the six months period ended 30 September 2013 has been restated to profit after tax of Rs. 2320 lacs (Revenue being restated from Rs. 58,968 lacs to Rs. 59,798 lacs for the quarter ended 30 September 2013 and from Rs. 116,617 lacs to Rs.124,347 lacs for the six months period ended 30 September 2013; license fee restated from Rs. 6,195 lacs to Rs. 6,278 lacs for the quarter ended 30 September 2013 and from Rs. 12,209 lac to Rs. 12,982 lacs for the six months period ended 30 September 2013 and loss per share restated from Rs. 0.15 to loss per share Rs. 0.08 for the quarter ended 30 September 2013 and loss per share restated from Rs.0.44 to profit per share 0.22 for the six months period ended 30 September 2013). Restated revenue for the six months period ended 30 September 2013 includes revenue of Rs. 5,962 lacs pertaining to the financial year 2012-13 on account of change in accounting policy, with a corresponding license fee of Rs. 596 lacs.

4a). The Company's net-worth as at 30 September 2014 is eroded by its accumulated losses mainly on account of the provision of license fees on the gross receipts that has been disputed by the Company. The demand raised by the Ministry of Information and Broadcasting ('MIB') for Rs. 62,420 lacs (including interest) towards the DTH License Fee has been stayed by Hon'ble Telecom Dispute Settlement Appellate Tribunal ('TDSAT') and directed the MIB not to enforce it till the next order. The management has prepared the financial results assuming that the Company will continue as a going concern considering that the Company has adequate resources in the form of operating cash flows, sanctioned credit facilities from lenders and bank deposits to adequately meet its obligations and made adequate provision against the said demand.

4b). The Company's DTH license was valid upto 30 September 2013. The Company has, before the expiry of the license, approached the relevant authorities, who have extended the validity for an interim period till the time final policy with regard to the terms and conditions for renewal of DTH license are laid down by the Government. The Company has given an understanding that they shall comply with that policy during the interim period and any financial obligations arising from the change in policy shall be honoured by the Company. According to us, no significant financial adjustment is expected in this regard.

5. The life of the Consumer Premises Equipment (CPE) for the purposes of depreciation has been estimated by the management as five years, which as per the management, best represents the period of expected use, and is different from the life indicated by the Schedule II of the Companies Act, 2013. Upto 31 March 2012, in certain cases, the one-time advance contribution towards the CPEs in the form of rental was being recognized over a period of three years from the activation date.

However, such practice, with effect from 1 April 2012, was changed to five years in respect of CPEs activated on or after 1 April 2012. During the year ended 31 March 2014, the Company amended its policy in respect of CPEs activated upto 31 March 2012 also in order to align the same with the CPEs installed thereafter. During the year ended 31 March 2014, the correction in the policy had resulted in reversal of excess revenue of Rs. 12,930 lacs and excess provisions of license fee of Rs 1,293 lacs recognised upto 31 March 2013. This also resulted in revenue for the year ended 31 March 2014 being higher by Rs. 3,702 lacs and license fee being higher by Rs. 370 lacs. The above correction had resulted into the net loss for the year and for the quarter ended 31 March 2014 being higher by Rs. 8,305 lacs. Since the correction was carried out during the quarter ended 31 March 2014, the figures for thequarter and six months period ended 30 September 2013 are not restated and are not comparable.

6. The Audit Committee and Board of Directors noted the utilisation of the proceeds of Rights Issue for the quarter and six months period ended 30 September 2014 which is in line with revised utilisation schedule approved by the Board of Directors. The unutilised amount as on 30 September 2014 is Rs. 15,000 lacs.

7. The Company is in the business of providing Direct to Home (DTH) and Teleport services primarily in India. As the Company's business activities primarily fall within a single business and geographical segment, no additional disclosures are required in terms of Accounting Standard 17 on "Segment Reporting".

8. During the quarter ended 30 June 2014, the Company had revised the useful lives of its fixed assets to comply with the requirements as mentioned under Schedule II of the Companies Act, 2013. Accordingly, the depreciation expense for the quarter ended 30 September 2014 is higher by Rs. 198 lacs and quarter ended 30 June 2014 is higher by Rs. 232 lacs and six months period ended is higher by Rs. 430 lacs. Similarly, in case of assets whose life has been completed as on March 31, 2014, the carrying value of those assets accounting to Rs. 738 lacs has been adjusted with the opening balances of retained earnings i.e. deficit in statement of profit and loss.

9. Xingmedia Distribution Private Limited ('Xingmedia') was incorporated on February 13, 2014 under the Companies Act, 1956. Consequent upon the approval of the Board of Directors and Shareholders of the Company, the entire share capital of Xingmedia, comprising of 10,000 equity shares having face value of Rs. 10 each, was acquired by the Company at Rs. 100,000. Accordingly, Xingmedia became the wholly owned subsidiary of the Company on March 24, 2014. Subsequently, upon the approval of the Board of Directors, the Company has subscribed to an additional 118,000,000 equity shares of Xingmedia at Rs. 10 per equity share. Xingmedia shall undertake activities for the Company which would include providing support services for satellite based communication services, broadcasting content services, management of hard assets like CPEs and their installation, value added services, etc. to achieve its objective. Xingmedia has entered into an arrangement with Cyquator Media Services Private Limited ('Cyquator') to provide backend services including provision of call centre services and has paid business advance of Rs.11,800 lacs to Cyquator to enable Cyquator to ramp up and make necessary arrangement to be in position to provide above mentioned services to Xingmedia.

10. The previous period/ year's figures have been regrouped / reclassified, wherever necessary, to make them comparable, except as stated in note 5 above.

For and on behalf of the Board of Directors
DISH TV INDIA LIMITED

Jawahar Lal Goel
Managing Director
DIN: 00076462

Place: Noida
Dated: 29 October 2014